



# The Via Motif Difference

- We craft every single piece by hand
- We own our factory in Indonesia, where we employ 200+ skilled artisans and craftsmen
- Our accessories are contract quality, intended for high volume hospitality settings
- We <u>never discontinue products</u>; any piece that we've made once, we can reproduce, no matter how much time has passed since the original order
- We strive to <u>exceed expectations on service</u> we are responsive, creative and user-friendly, so that the process is seamless and easy for our customers



# Coffee / Tea / Minibar Setups

- We offer a range of coffee/tea/minibar setups that include trays, boxes and drawer inserts
- We offer options for both machine and condiments as well as options for just condiments
- · We have a wide variety of existing forms, and also offer the option to customize
  - We provide R&D services (to design custom pieces) on a complimentary basis as a show of our commitment to the relationship
  - We do not upcharge for custom; rather products are priced based on the materials and labor required for the piece
  - Custom often allows for creative problem solving (e.g., elegant display for smaller spaces and unique offerings)
  - Custom development work does require additional time to design

#### Selected Coffee / Tea Machine & Condiment Trays





- Suitable for a variety of coffee/espresso machines and the accompanying condiments
- Notched in back to accommodate cord
- Elegant display elevates minibar offering and guest experience
- Variety of sizes, finishes and options

# Selected Coffee / Tea Machine & Condiment Trays





- Multi-level configuration offers space saving storage and clean, elegant display
- Larger footprint allows for inclusion of mugs, disposable cups and water bottles
- Open compartment in center (behind teabags) to house snacks, reduces clutter and allows for integration of full minibar offering

#### Selected Coffee / Tea Condiment Trays







- Trays offer clean display of coffee/tea condiments
- Variety of shapes, sizes and finishes
- Ability to incorporate different colors and textures to add additional design interest





- Coffee/tea boxes may be offered with a variety of lids, including hinged (as shown) or removeable
- Variety of shapes, sizes and finishes
- Ability to incorporate different colors and textures to add additional design interest
- Ability to silkscreen logo, message, or pattern on interior or exterior (as shown) of box





- Coffee/tea boxes offer an appealing solution for space constrained areas
- This model allows for items (e.g., coffee machine, mugs, etc.) to sit on top of the piece while the accompanying condiments are housed inside
- Reduces clutter and minimizes counter-space required





- Coffee/tea boxes offer the ability to create vertical space with multilevel designs
- Configuration is completely flexible
- Ability to silkscreen logo, message, or pattern on interior (as shown) or exterior of box





- Coffee/tea boxes offer the ability to create vertical space with multilevel designs
- Configuration is completely flexible
- Finish, interior and hardware may be designed to evoke other design elements in the space

#### Selected Coffee / Tea Setup Inserts







- Drawer inserts allow for clean, luxurious display when minibar is housed inside case goods
- Customized to ensure perfect fit inside drawer
- Handles available for easy removal and transfer to table or counter (as shown in second image)
- Typically designed in our Leather Match finish