

The Via Motif Difference



- We craft every single piece by hand
- We <u>own our factory</u> in Indonesia, where we employ approximately 250+ skilled artisans and craftsmen (we control every single aspect of production)
- Our accessories are contract quality, intended for high volume hospitality settings
- We have extensive <u>custom capabilities</u> and <u>in-house R&D</u>, which we offer on a complementary basis, and which allows us to pioneer <u>VE options</u> as needed
- We <u>never discontinue products</u>; any piece that we've made once, we can reproduce, no matter how much time has passed since the original order

The Flexibility of our Finishes



- We work with a wide range of finishes including: Leather Match, Lacquer, Resin, Wovens and Wood
- Most finishes are available in a variety of colors (or wood tones)
- Almost all of our finishes can be applied to most of our forms, which means incredible design flexibility!
- This look book is illustrative of some of our popular finishes, but it is just the tip of the iceberg...
- We work consultatively to help you get exactly what you are looking for... after you flip through these pages, give us a call (or email), and let's get started started!
 - Niki's contact info: 561-762-6551 or nzur@viamotif.com



Smooth Leather Match

Quick Ship: Caramel stocked at our warehouse in California



Guestroom accessories



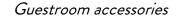


Guest bathroom accessories

Smooth Leather Match









Guest bathroom accessories

Embroidered Leather Match

Produced to order: Wide range of color and embroidery options





Guest bathroom accessories



Guest bathroom accessories

Swatches - Smooth Leather Match

Selected / Popular Colors





Finish Facts - Smooth Leather Match



- Elegant and understated, with modern, clean lines
- High quality, durable synthetic leather for the high-volume, hospitality setting
- Available in a wide range of signature colors
- Ability to color match any Pantone, Benjamin Moore and Sherwin Williams color reference for projects of sufficient scale
 - No upcharge for custom color
 - A strong, VE alternative to Lacquer, given wide-ranging color flexibility
- Ability to incorporate design accents (e.g., embroidery, silk-screening and digital printing)
- Installed at: Ritz-Carlton Aruba, Atlantis Paradise Island, Renaissance Honolulu Hotel & Resort, Mandarin Oriental Palace Luzern, Enchantment Resort, and more!



Faux Shagreen Leather Match

Quick Ship: Champagne stocked at our warehouse in California





Guestroom accessories



Guest bathroom accessories

Faux Shagreen Leather Match



Guestroom accessories





Guest bathroom accessories

Faux Shagreen Leather Match with Wood Trim

Produced to order: Wide range of colors and wood tones







Guest bathroom accessories

Guest bathroom accessories

Finish Facts - Faux Shagreen Leather Match

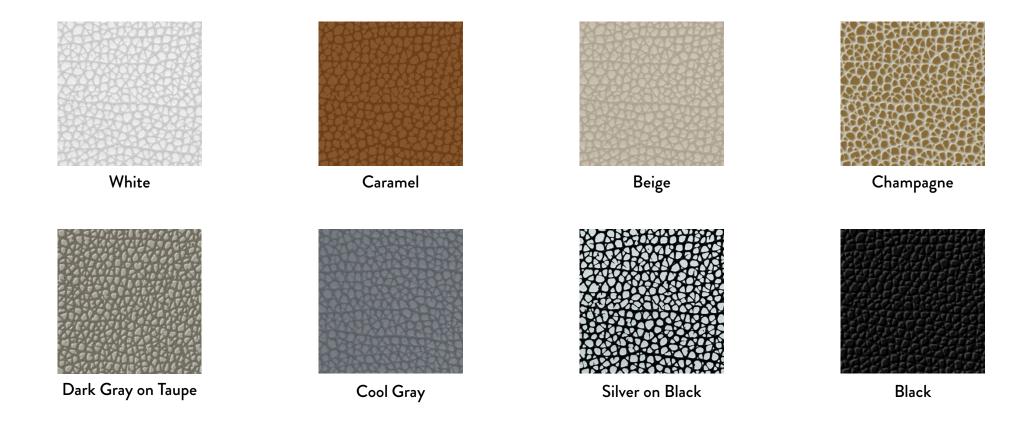


- Pebbled texture, reminiscent of a stingray skin
- High quality, synthetic leather looks and feels like genuine leather but is more practical for hospitality setting
- Available in a wide range of signature colors
- Ability to color match any Pantone, Benjamin Moore and Sherwin Williams color reference for projects of sufficient scale
 - No upcharge for custom color
 - Single tone and tone-on-tone options
- Installed at: Ritz-Carlton Amelia Island and Grande Lakes, Hard Rock New York, Madrid, Marbella and Dublin; Mandarin Oriental Zurich, Godfrey Detroit and more!

Swatches – Faux Shagreen Leather Match

Selected / Popular Colors







Wave Textured Leather Match - Single Tone

Quick Ship: Black, White and Gray stocked at our warehouse in California





Guestroom accessories



Guest bathroom accessories

Wave Textured Leather Match

VIA MOTIF®



Wave Textured Leather Match

VIA MOTIF®



Wave Textured Leather Match

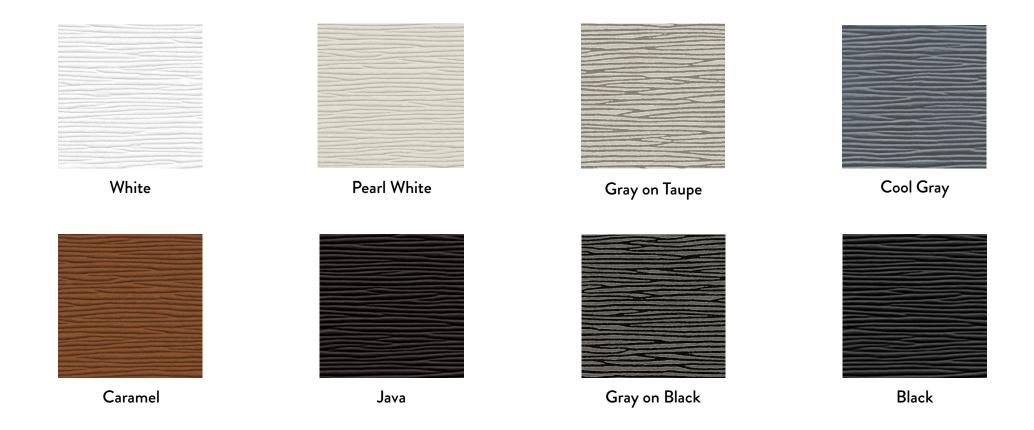
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Swatches - Wave Textured Leather Match

Selected / Popular Colors





Finish Facts - Wave Textured Leather Match



- Subtle wave pattern is understated but sophisticated
- High quality, synthetic leather looks and feels like genuine leather but is more practical for hospitality setting
- Available in a wide range of signature colors
- Ability to color match any Pantone, Benjamin Moore and Sherwin Williams color reference for projects of sufficient scale
 - No upcharge for custom color
 - Single tone and tone-on-tone options
- Installed at: Mandarin Oriental Luzern and Zurich; Four Seasons Atlanta, Pendry Newport Beach, Natirar and Washington DC; Montage Deer Valley and Kapalua; and more!



Jumbo Woven Embossed Leather Match

Quick Ship: Stocked at our warehouse in California



Guestroom accessories





Guest bathroom accessories

Jumbo Woven Embossed Leather Match

Produced to Order: Wide Range of Colors and Accents







Guestroom accessories

Guestroom accessories

Finish Facts - Woven Embossed Leather Match



- Woven texture (without the actual weave) offers the benefits of Leather Match
- High quality, synthetic leather looks and feels like genuine leather but is more practical for hospitality setting
- Available in a wide range of signature colors
- Ability to color match any Pantone, Benjamin Moore and Sherwin Williams color reference for projects of sufficient scale
 - No upcharge for custom color
 - Single tone and tone-on-tone options
- Installed at: Lively Hotel on Oak (Tapestry Collection), Four Seasons Nevis, Chatham Bars, Jumby Bay and more!



Broadweave Leather Match







Guestroom accessories

Guest bathroom accessories

Broadweave Leather Match

VIA MOTIF®



Broadweave Leather Match





Classic Weave Leather Match





Classic Weave Leather Match





Finish Facts - Woven Leather Match



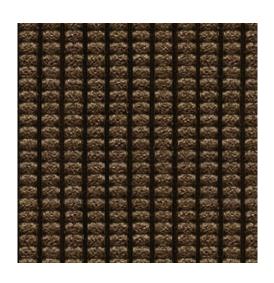
- Beautiful woven aesthetic lends textural interest and warmth to its spaces
- Crafted from our smooth leather match, which is stripped and hand-loomed by the skilled artisans at our company-owned factory
- Available in a wide range of signature colors and woven patterns (e.g., broadweave, classic weave, chevron, etc.)
- Ability to color match any Pantone, Benjamin Moore and Sherwin Williams color reference for projects of sufficient scale
 - No upcharge for custom color
- Installed at: Hilton Miyako Island Resort, Hard Rock Hollywood and Tampa, Salamander Washington DC, Loews Arlington, Greenehouse Palm Beach Ocean Resort, and more!

Swatches – Woven Leather Match

Selected / Popular Colors



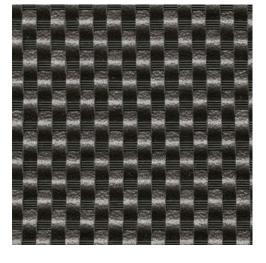
Classic Weave Leather Match



Pearl White Topaz

Broadweave Leather Match





Topaz Gray Metallic



Pandan with Leather Match Trim

VIA MOTIF®

Produced to order: Wide range of color options for Pandan and trim





Guestroom accessories

Guest bathroom accessories

Natural Pandan with Teak Trim

Quick Ship: Stocked at our warehouse in California

Produced to order: Wide range of Pandan colors and wood tones



Guestroom accessories





Guest bathroom accessories

Pandan

Quick Ship: Java and Natural stocked at our warehouse in California

Produced to order: Wide range of Pandan colors



Guestroom accessories





Guest bathroom accessories

Swatches - Pandan

VIA MOTIF®

Black

Selected / Popular Colors



Finish Facts - Pandan



- Beautiful, woven aesthetic
- Natural fiber crafted from the Pandan leaf, with a strong sustainability story
 - Completely renewable resource, harvested by hand in a manner that allows the Pandan plant to thrive and grow indefinitely
 - Purchased with fair market prices from local suppliers in Indonesia with whom we've worked with for over a dozen years
- Available in a wide range of colors, but most commonly ordered in earthy tones like Java and Natural
- A material we've worked with since our company was founded nearly 30 years ago, and still one of our most popular today
- One of our most moderately priced finishes (prices based on materials cost and labor involved)
- Installed at: Rosewood Le Guanahani, The Setai Miami Beach, The Boca Raton, and more!



Natural Classic Mendong with Wood Trim

Quick Ship: Stocked at our warehouse in California

Produced to order: Wide range of Mendong colors and wood tones



Guestroom accessories





Guest bathroom accessories

Classic Mendong with Leather Match Trim

Quick Ship: Java and Natural stocked at our warehouse in California

Produced to order: Wide range of Mendong colors and trim







Guest bathroom accessories

Broadweave Mendong

Produced to order: Wide range of Mendong and accent colors







Guest bathroom accessories

Guestroom accessories

Chevron Mendong with Colorful Accents

Produced to order: Wide range of Mendong and accent colors







Guestroom accessories

Guest bathroom accessories

Chevron Mendong with Metallic Accents

Produced to order: Wide range of Mendong colors









Guest bathroom accessories

Swatches - Mendong

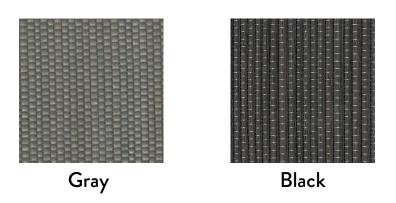
Selected / Popular Colors



Classic Mendong



Java



Chevron Mendong



Java Copper



Gray

Broadweave Mendong



Natural



Java

Finish Facts - Mendong



- Beautiful woven aesthetic lends textural interest and warmth to its spaces
- Natural fiber crafted from the Mendong grass, with a strong sustainability story
 - Indigenous to Indonesia, Mendong grass grows in fields and helps to purify ground water
 - Each harvest can be cut six times prior to replanting
 - Hand-loomed by the skilled artisans at our company-owned factory
- Available in a wide range of colors, but most commonly ordered in earthy tones like Java,
 Gray and Natural
- Installed at: Hyatt Regency Tamaya, Ritz-Carlton Dove Mountain, The Boca Raton, Rand Tower (Tribute Portfolio), London House (Curio Collection) and more!



Polyweave

Produced to order: Wide range of colors







Guestroom accessories F&B accessories

Plaited Polyweave

Produced to order: Wide range of colors





Public space accessories



Guest bathroom accessories

Finish Facts - Polyweave and Plaited Polyweave



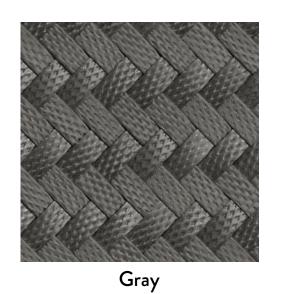
- Beautiful woven aesthetic
- Crafted from recycled polypropylene straps
- Polyweave forms are organic in nature while Plaited Polyweave forms are structured and more rigid
- Available in Ivory, Gray, Java and Black as well as multi-tone
- Well suited for areas exposed to moisture and humidity, so popular in spas, pool areas and public restrooms, (e.g., spa hampers)
- Installed at: Four Seasons Fort Lauderdale, Dubai Water Canal, Doha, Atlantis Paradise Island, Ritz-Carlton Dorado Beach, and more!

Swatches - Polyweave and Plaited Polyweave

Selected / Popular Colors











Lacquer





Lacquer

Quick Ship: White lacquer stocked at our warehouse in California Produced to order: Any color reference, in gloss or matte finish







Guest bathroom accessories

Guest bathroom accessories

Lacquer with Resin Accents





Lacquer with Wood Trim



Produced to order: Any color reference, in gloss or matte finish; wide range of wood tones



Guest bathroom accessories

Guest bathroom accessories

Lacquer with Silk-Screened Accents



Produced to order: Any color reference, in gloss or matte finish; wide range of wood tones



Finish Facts - Lacquer



- Sleek and modern, with crisp, clean lines
- Produced to order in any Pantone, Benjamin Moore and Sherwin Williams color reference
 - No upcharge for custom color
 - Gloss and matte finish options
- Ability to incorporate design accents such as hand-painted trim, silk-screening and digital printing
- Installed at: Raffles Boston, Four Seasons Cabo del Sol, Waldorf Astoria Orlando, Fairmont Kea Lani, Element Reno, Mandarin Oriental Luzern and Zurich, and more!



Sand Resin

Produced to order: Wide range of colors







Guest bathroom accessories

Guest bathroom accessories

Resin

Produced to order: Wide range of colors





Guest bathroom accessories



Guest bathroom accessories

Mixed Materials with Glass Resin Accents





Finish Facts - Resin



- Sleek, modern with crisp, clean lines
- Weighty in feel (substantial heft when you hold it in your hand)
- Offered in a variety of options, including "Opaque," "Sand" and "Glass"
- Produced to order in any Pantone, Benjamin Moore and Sherwin Williams color reference
 - No upcharge for custom color
 - Gloss and matte finish options
- Installed at: Montage Big Sky; Mandarin Oriental Luzern and Zurich, Four Seasons Palm Beach, Fort Lauderdale and Casablanca; Grand Hyatt Washington DC and Atlanta and more!



Wood





Wood





Wood

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Guestroom accessories

Guest bathroom accessories

Finish Facts - Wood



- Rustic yet refined, wood contributes warmth along with a connection to nature and the outdoors
- Crafted from Teak, Sungkai (oak variety indigenous to Indonesia), Palm Wood and Bamboo
- Produced in a range of signature tones; ability to match custom match for projects of sufficient scale
- Customers include: Ocean House, Four Seasons Fort Lauderdale and Palm Beach, Tommie Hotel, The Greene House Resort