



The Via Motif Difference

- We craft every single piece by hand
- We own our factory in Indonesia, where we employ 200+ skilled artisans and craftsmen
- Our accessories are contract quality, intended for high volume hospitality settings
- We <u>never discontinue products</u>; any piece that we've made once, we can reproduce, no matter how much time has passed since the original order
- We strive to <u>exceed expectations on service</u> we are responsive, creative and user-friendly, so that the process is seamless and easy for our customers



Coffee / Tea / Minibar Setups

- Elegant display and smart organization elevates the in-room offering and enhances the guest experience
 - Trays/Boxes: open, sectioned, single or multi-level
 - In-Drawer organization: drawer inserts
 - Ice buckets, coasters, tongs
- We have a wide range of existing forms, including Quick Ship options
- We often customize, creating pieces to perfectly fit their spaces that are designed around the property's unique offering
 - No up-charge for custom (prices are based on material and labor required)
 - Creative problem solving to address specific constraints
- Intentional, cohesive design demonstrates immaculate attention to detail; every touchpoint reenforces (or diminishes) guest impressions

Illustrative Coffee / Tea Machine & Condiment Trays





- Trays sized to fit any coffee/espresso machines and the accompanying condiments (e.g., Nespresso, Keurig, Lavazza, Illy, etc.)
- Notched in back to accommodate cord
- Wide range of leather match and woven finishes available

Illustrative Coffee / Tea Machine & Condiment Trays







Selected Coffee / Tea Machine & Condiment Trays







Selected Coffee / Tea Setup Boxes





- Ability to create vertical space with multi-level designs
- This model allows for items (e.g., coffee machine, mugs, etc.) to sit on top of the piece while the accompanying condiments are housed inside
- Reduces clutter and minimizes counter-space required

Selected Coffee / Tea Setup Boxes







Selected Coffee / Tea Condiment Accessories







- Smaller format boxes and trays may house coffee and tea condiments
- Variety of shapes, sizes, finishes and lid options
- Ability to incorporate different colors and textures to add additional design interest
- Ability to silkscreen logo, message, or pattern on interior or exterior

Selected Coffee / Tea Setup Drawer Inserts





- Drawer inserts allow for clean, luxurious display when minibar items are housed inside case goods
- Customized to ensure perfect and artful organization inside drawer
- Typically designed in our Leather Match finish

Illustrative Cold Beverage Setups













